



Ohio Insurance
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Company Partners,

2018 was a year of progress and achievement for OIA – we've rolled out multiple products to help IA's thrive in the modern market place, hosted several successful networking events, and added some great members to our team. All this success would not have been possible without your support and commitment to our organization and the independent channel. We truly appreciate it!

As you are aware, change in our industry is inevitable – so our job at the OIA is far from over. In fact, we're just getting started! We hope you will continue on this journey with us as we strive to develop products and services that will allow agents to run their businesses more efficiently and effectively in order to meet the ever-evolving needs of the consumer.

Thank you again and cheers to another great year ahead!

Sincerely,
Megan Smith

SPONSORSHIP LEVELS

PROGRAM BENEFITS	GOLD \$15,000	SILVER \$10,000	BRONZE \$5,000	COPPER \$2,500
EDUCATION & EVENTS				
SPONSOR CIC & CISR NETWORKING BREAKS	✓	✓	SPONSOR OF 1 CIC & CISR NETWORKING BREAK	
SCHOLARSHIPS FOR AGENTS TO ATTEND OIA EDUCATION COURSE	AVAILABLE FOR 1 AGENT TO ATTEND			
INVITE TO OIA LEGISLATIVE NETWORKING RECEPTION	✓	✓		
CO-HOST POP-UP EVENT	✓			
ATTEND NEXT-GEN & REGIONAL OIA EVENTS	✓	✓		
MARKETING & ADVERTISING				
LOGO & COMPANY PROFILE ON OIA WEBSITE	✓	✓	✓	✓
IA REVOLUTION	12 PUBLICATIONS PER YEAR	6 PUBLICATIONS PER YEAR	QUARTERLY	BI-ANNUALLY
SPONSOR OF NEXT-GEN & REGIONAL EVENTS	SPONSOR 1 OF EACH EVENT & LOGO IN APP	SPONSOR 1 OF EACH EVENT & LOGO IN APP	SPONSOR 1 OF EACH EVENT & LOGO IN APP	SPONSOR OF IACON
SPONSOR EVENTS	2 ITEMS AT EACH EVENT	1 ITEM AT EACH EVENT (MAX \$3,000 PER YEAR)	1 ITEM AT EACH EVENT (MAX \$2,000 PER YEAR)	SPONSOR OF IACON
PARTICIPATE IN IA TALK	✓	✓		
PRODUCTS				
DISCOUNT ON WAHVE	✓	✓	✓	

THANK YOU 2018 PARTNERS

Platinum



WESTFIELD

**Burns &
Wilcox**



**Liberty
Mutual**
INSURANCE



Safeco
Insurance™
A Liberty Mutual Company



**Motorists
Insurance Group**



Nationwide
is on your side



Gold



**CENTRAL
INSURANCE
COMPANIES**

Fulfilling the Promise Since 1876



**Erie
Insurance**



**Ohio Mutual
Insurance Group**

Silver

AmWINS
Group, Inc.

comp**management**



PROGRESSIVE

Bronze

Acuity, a Mutual Insurance Company, Arlington/Roe, Auto-Owners Insurance Co., CompManagement Health Systems, Inc., a Sedgwick CMS Company, Enterprise Holdings, Imperial PFS, Keystone Insurers Group, MAPFRE Insurance, Mennonite Mutual Insurance Company, Prime Insurance Company, State Auto Insurance Companies, Swiss Re Corporate Solutions, Utica Mutual Insurance Group, Western Reserve Group

Copper

A J Wayne & Associates, AAA Insurance, American Modern Insurance Group, Berkley Mid-Atlantic Group, Berkshire Hathaway Guard Insurance Companies, Bloss & Dillard, Inc., Buckeye Insurance Group, Celina Insurance Group, Chubb Group of Insurance Companies, Donegal Group, EMC Insurance Companies, FCCI Insurance Group, Firefly Agency LLC (IHT), Frankenmuth Insurance, Goodville Mutual Casualty Company, Grinnell Mutual Reinsurance Company, The Hanover Insurance Group, Inc., Hastings Mutual Insurance Company, HawkSoft Client Manamgenet Systems, IHT Insurance Agency (Firefly), Insurance Brokers Incorporated, Iroquois Group, J. M. Wilson, MDO Insurance, MSO, Inc., Ohio FAIR Plan, Patrons Buckeye Mutual Insurance Company, Philadelphia Insurance Companies, Secured Advantage, Selective Insurance, Strategic Insurance Software, Inc., Tapco Underwriters, Titan Web Marketing Solutions, Wayne Insurance Group, West Bend Mutual Insurance Co.

TESTIMONIALS

“Central operates exclusively through the independent agency system and that is why we partner with industry associations such as Ohio Insurance Agents. We believe in the value this organization provides agents through support, education, and resources to help identify customers’ needs and anticipate industry changes in order to more effectively meet those needs. If you aren’t on board and engaged with the OIA, you’re missing out!”

- Adam Anspach, Central Insurance Companies

“Our relationship with the OIA is deeply rooted in our alignment on the key challenges our agencies and industry faces today, the partnership we have to educate agencies about the challenges, and our desire to work on actionable solutions. When you combine this with the unique position they hold in the industry, culture of collaboration they have built, their passion for the independent agency channel, and how much fun they have doing it, you really get an excellent and highly productive relationship.”

- Chris Cline, Westfield Insurance

GET IN TOUCH

If you have any comments, questions or concerns, please reach out to Megan Smith.

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