



OUTSTANDING COMPANY ACHIEVEMENT / EAGLE AWARD

Honors a company that has demonstrated outstanding achievement and superior performance in a specific area such as leadership, innovation, technology, perpetuation and/or customer service for the betterment of the independent agency system.

2020 Nominations

1. Erie Insurance, Erie, PA

Nominated by: Megan Smith, OIA

Previous Awards Received: None

I would like to nominate Erie Insurance for the 2020 Eagle Award due to the commitment they consistently show their agents, policyholders & communities.

- For their agents, they provide the resources they need to start an agency, build their business, serve their customers in the best way possible and eventually transition their agency in the best interest of the agency principal.
- Since the onset of COVID they have gone above and beyond for their agents, customers and communities. Beginning April 1st and continuing through May, they've made \$200 million in dividend payouts to both personal and commercial clients, reduced rates and waived physicals on new life insurance policies.
- They focus on scratch agencies – they take a chance on newly formed agencies, they provide financial support, help them grow through providing these agents digital marketing tools to build their websites and online presences and provide training to really help their agents succeed and build their business efficiently and effectively.
- They also help their staff buy and run agencies. They perpetuate agencies with their own staff and offer financial resources for their agents and staff to purchase other Erie Agencies.
- Their claims service is unparalleled – a specific example is when the tornados hit Northwest Ohio last year. The Ohio Erie team was out the next day assessing damage, writing checks and providing water to policyholders.
- They have been named a top company for diversity among their employees as well.

They are truly a total solution for their agents.

For these reasons, I believe Erie Insurance is an outstanding carrier and is deserving of the Eagle Award.

2. Progressive Insurance, Mayfield Village OH

Nominated by: Megan Smith, OIA

Previous Awards Received: None

I would like to nominate Progressive Insurance for the Eagle Award due to their outstanding support of independent agents during COVID-19. They went above and beyond for agents by donating two million dollars to Trusted Choice's COVID-19 Relief Fund. Because of this generous donation, 32 Ohio agents received collectively \$63,000 to help them maintain operations and keep staff employed during unprecedented times.

A message from Tricia Griffith, Progressive CEO:

“Partnering with the Big ‘I’ in its dedication to serve independent agents gives us the ability to provide grant assistance quickly and broadly to agents across the country who are affected by this pandemic. By sticking together, we’ll come through this stronger.”