

WEBINAR SURVEY

NAVIGATING THE HARD MARKET DURING COVID - DESIGNING TOP QUALITY SUBMISSIONS



WHAT PERCENTAGE OF YOUR
COMMERCIAL BUSINESS IS PLACED
IN THE E&S MARKET?

0-5%	19
5-10%	26
Over 10%	13

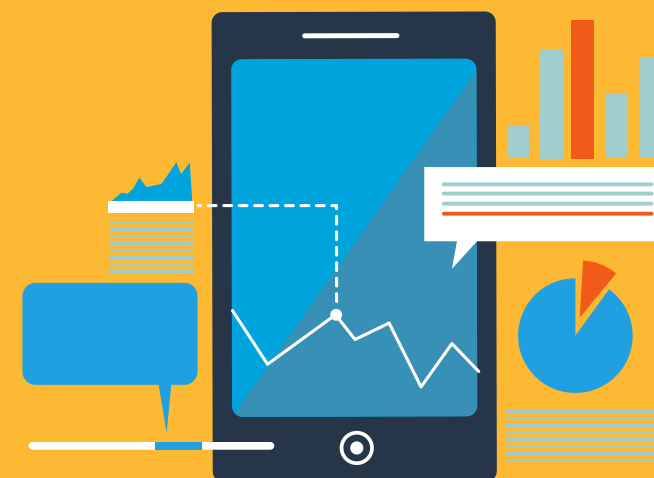
WHAT IS YOUR
BIGGEST HESITATION IN DEALING WITH THE
E&S MARKET? (CHECK ALL THAT APPLY)

Don't know what they need to quote	13
Higher potential for E&O issues	13
Lead time to get quotes	25
Lower Commissions	14
Don't understand how it works	14
Financial stability or less regulation	7

DO YOU SUPPORT A PRIVATIZED
WORKERS COMPENSATION SYSTEM IN
OHIO?

Casualty	24
Cyber & Tech	11
Excess & Umbrella	26
Professional lines (Management liability and E&O)	26
Property	27
Specialty Lines	17
Allied Health	3

JOIN US NEXT WEEK FOR OUR
**AGENCY OPERATIONS AND VALUATIONS:
COVID-19, POST-ELECTION & BIDEN
ADMINISTRATION IMPACTS WEBINAR**



**WEDNESDAY
DECEMBER 16, 2020
12 - 1 PM**

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