



Next-Gen Summit Presentations

General Sessions:

Seth Preus

[Making an Impact as a Young Leader in Your Agency and Community](#)

Ben Curtis

[Preserving Through Adversity](#)

Ashley Fitzsimmons

[NextGen Panel: Small Increments of Innovation in Your Agency](#)

Breakout Sessions:

Ashley Fitzsimmons

[Swiping My Way to Success](#)

Brian Lawrence

[Are You Ready to Lead](#)

Seth Preus

[The Most Important Sales Strategy Step: Execution](#)

Jeff Smith, Brian Ambrosia

[Ownership Options for the Next-Gen Agent](#)



Elle Denning, David Denning

[Marketing Strategy and Personal Branding](#)

Mike Sipple Jr.

[Agency Culture: Do This, Not That](#)