Rokstone Farm Risks is Proud to Support OIA

January 2024: Rokstone Farm Risks Underwriting LLC, part of the International Speciality (Re)Insurance MGA Rokstone, is delighted to announce its partnership with the Ohio Insurance Agents Association (OIA), and commitment to supporting independent agents across the state to achieve competitive advantage when placing farm and ranch risks.

Based in Ohio, Rokstone Farm Risks (Rokstone), which works alongside the US-based Rokstone Agriculture Risk Underwriters, is renowned for the delivery of product innovation and strong capacity for every stage of the farm and ranch risk lifecycle. By combining market leading underwriting expertise with an award-winning online quote and bind experience, Rokstone vastly improves the agent experience, boosts their agility in addressing emerging exposures, and ensures they can better serve their clients.

Speaking about the partnership, Michael Theibert Senior Vice President of Rokstone Farms Risks, commented: "As a business based in Ohio and our product going live in the state last month, it's vital that we forge close links with local independent agents as they are our primary distribution channel. We're delighted to partner with OIA, it's a natural partnership that will ensure we are better placed to address local agent needs and provide them with responsive solutions that help them achieve competitive advantage. For example, our recently launched Farm and Ranch Package Policy, which innovatively bundles together Property, Auto and Excess. Together Rokstone and the OIA can make a significant contribution to the success of independent insurance agents state-wide."

"We were excited that Rokstone Agriculture reached out to us regarding the partnership. As the hard market continues, our members are still seeing carriers pull out of this space entirely, change their terms and conditions, and continue to take significant rate increases, so having a new carrier enter at this time is critical for our independent agencies remain competitive within the agribusiness vertical," Jeff Smith, the Chief Executive Officer of the OIA, commented.

Rokstone is one of the world's largest MGAs, with offices in the UK, Europe, USA, Asia, Africa and the Middle East. It is a leading specialist MGA serving the needs of international (re)insurance brokers in specialty lines of business. It currently underwrites USD 1bn GWP in several specialty lines including Property, Power Generation, Marine, Aviation, Cedant led Fac, Agriculture, Construction & Engineering, A&H, Professional Indemnity, and D&O.

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About Rokstone Underwriting:

Rokstone is the International Speciality (Re)Insurance MGA, part of the Aventum Group. Aventum is one of the world's leading and fastest growing independent Specialty insurance groups, trading more than USD $1.5bn GWP annually, with 14 offices globally. In 2023 it was certified a 'Great Place to Work' and secured a place in the FT1000 Fastest Growing Companies in Europe. Through its international (Re)Insurance Broking arm Consilium, and its global MGA operation, Rokstone, Aventum offers clients a range of specialist and niche solutions in all lines of Property & Casualty (re)insurance globally.

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